

Mon	Tue	Wed	Thu	Fri	Sat
				1 OFFICE CLOSED- Happy New Year!	2
4 11:00 Performance Coach- ing Workshop with Lisa Spencer	5	6 11:30 Caravan	7 11:00 Tech Thurs- day- KW websites	8	9 
11 11:00 Performance coaching Workshop with Lisa Spencer 1:00 Camp 443- The Pathway to Success	12 1:00 Camp 443- Customer Service Selling	13 9:00—Team Meeting 11:30 Caravan	14 11:00 Tech Thurs- day- Using the Supra Website to Track Showings 1:00 Camp 443- The Basics of Lead Gen- eration	15 	16
18 11:00 Performance Coaching Workshop with Lisa Spencer 1:00 Camp 443- Your Mets	19 1:00 Camp 443- The Buyer Consulta- tion Part 1	20 11:30 Caravan	21 11:00 Tech Thursday- Twitter for Realtors 1:00 Camp 443- The Buyer Consultation Part 2	22 2:00pm—New Agent Orientation and KW Websites	23
25 11:00 Performance Coaching w/ Lisa Spencer 1:00 Camp 443- Finding a Home	26 1:00 Camp 443- The Listing Consultation	27 11:30 Caravan	28 11:00 Tech Thursday 1:00 Camp 443- The Listing Presenta- tion	29 	30
					31



To attend classes:
RSVP to Liane Jamason:
Liane@KW.com
 All courses are **FREE**
 (unless otherwise noted)
 \$ = Materials Fee

**The Power Hour...
 Weekdays at
 9:00am on
 KWConnect!**

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